

John Smith
Any Company Ltd
123 The Street
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01/01/2008



Your cost comparison

Dear John,

Thank you for your recent enquiry.

Using the information you supplied we have prepared a detailed cost comparison.

Based on current usage our comparison illustrates what Call Charge savings are possible.

*Your call cost comparison can be found on **Page 2** of this document.*

For more information on our range of telephone services please refer to the enclosed '**ConnectCalls&Lines.pdf**'.

Transferring your service generally takes in the region of 10 working days - ***with no disruption to your business.***

To take advantage of this great offer or to discuss your requirements in more detail call one of our advisors today Free on 0800 505 3210.

Lines are open 9am – 5pm Monday to Friday.

Yours faithfully

Group Customer Services

Based on your current usage the table below illustrates what Call Charge savings are possible.

Type of Call	Total number of calls	Total Duration (minutes)	Total cost with BT	Estimated cost with Connect	% Saving
Local	2272	4880.80	£291.990	£48.808	83%
National	162	399.83	£39.355	£3.998	90%
International*	750	3296.62	£1,570.510	£785.255	50%
To a mobile**	1373	2745.73	£373.095	£247.116	34%
0870 Numbers***	297	1136.93	£69.221	£48.455	30%
0845 Numbers***	205	867.72	£31.176	£31.176	0%
Other calls***	60	214.12	£11.797	£11.797	0%
Totals	5119	13541.75	£2,387.144	£1,176.605	51%

Total Estimated cost saving on Call Charges

£1,210.54

Notes

All prices exclude VAT unless stated.

* without knowing specific International destinations we have applied a conservative estimated saving of 50%

** 4 major UK networks (excluding 3 Mobile)

*** Until 31.01.08 Customers with our Calls Only/ Calls & Lines services Save 30% on calls to 0870 numbers. Calls to other non-geographic numbers (e.g. 0845), premium rate numbers (starting 090x) and Special numbers (e.g. 118 Directory Enquiries) cannot be discounted.

How we worked out your cost savings

Tariff Name:	Business Tariff (No Bolt-Ons)
Featured Rates:	UK Local 1 p/min UK National 1 p/min UK Mobile** 9 p/min
Billing Increments:	Per Second

Your Quote Reference is: ANYCO-010108